

Technology and Soft-skills Training and Services


eogogicsinc



**How Does Your Decision Making Style Differ from Your
Colleagues'?**

MBTI Decision-Making Style Inventory

[Click to enter](#)



Please complete the statements that follow by choosing a word or phrase from the right or the left column, selecting the thought that best describes you and your decision-making preferences.

[Click to proceed](#)

MBTI Decision-Making Style Inventory

1. Do you make decisions by what is:
 Objective or Important to you
2. Do you determine what you will do by:
 Analysis of cause and effect or How much you and others care
3. When deciding on something, do you usually:
 Weigh pros and cons or Apply values
4. Are you more swayed by:
 Logic or What people say they value or need
5. Do you focus more on:
 Things and activities or People

[Click to proceed](#)

MBTI Decision-Making Style Inventory

6. What do you find is most important:
__ Truth or __ Tact
7. Which of the words in the following pair do you best relate to:
__ Principles or __ Harmony
__ Justice or __ Mercy
__ Brief/business-like or __ Friendly
__ Impersonal or __ Personal
8. When a difficult decision is to be made, you generally are:
__ Firm and tough-minded or __ Sympathetic

[Click to proceed](#)

MBTI Decision-Making Style Inventory

Score: Left _____ and Right _____

If you have more check marks on the left, you may be more of a Thinker. Conversely, if most of your checkmarks are on the right, you may be more of a Feeler. The above check-list is a miniature version of MBTI (Myers Briggs Type Indicator), a tool used by organizations worldwide to help the members of a work group determine their work and decision-making preferences. If you are working with someone of the opposite style, your decision making approaches may be so different that you may not trust each other's viewpoints.

[Continue](#)

Eogogics Can Help Sharpen Your Skills

Several of the Eogogics courses on teamwork and management use this tool to help the participants work more effectively with their peers, subordinates, superiors, customers, supplier, and others they have business dealings with. The instructor, who is also a certified MBTI coach, administers the test, explains the results, and shows you how to work productively with those whose work styles differ from yours.

[More About Eogogics](#)

Our Unique Instructional Style

- **Technology courses:** If you already know something about a topic (such as a related technology), we will build on that knowledge – comparing and contrasting what you already know with what you’re trying to learn. This makes new ideas easier to grasp as well as more relevant. If you are non-technical, we will use ingenious yet meaningful examples and analogies to break down the complexity and drive home the essential points.
- **Soft-skills courses:** We use exercises, case studies, simulations, role plays, and group activities to help you understand, apply, and practice the important tools and techniques taught in class.
- **In all of our courses,** you’ll experience some of the most authoritative yet enthusiastic and yes, entertaining, instruction available anywhere! The participant handbooks will provide you with refresher notes on what you learned in class plus reference materials and job aids that you can take right back to the workplace.

[Contact Us](#)

Thank You!

We look forward to see you in an upcoming training program. Contact us for details.



Eogogics Inc., 2950 Bonds Ridge Court, Oakton, Virginia 22124, USA
Phone: +1-703-281-3525 * Fax: +1-866-612-6896 Email: sales@eogogics.com * Web: www.eogogics.com

© Copyright 2005, Eogogics Inc.

The contents of this document are the proprietary and copyrighted intellectual property of Eogogics Inc. They may not be recorded, stored, reproduced, or transmitted by any means whatsoever without the express, written permission of Eogogics Inc. EogogicsSM is a service mark of Eogogics Inc. Any other service or trade marks used in this document are the property of their respective owners.

