



eogogicsinc
Knowledge That Powers Organizations!

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Eogogics Offerings

Employee Development Services and Onsite (or, for Some Courses, Web-based) Classes On:
The 100 Soft Skills Most Critical to Professional and Management Success Taught by the
Industry's Most Highly Qualified and Dynamic Instructors.
(See back for details)

Why Eogogics?

Unmatched Expertise: Over 20+ years, we've done lots of onsite classes, in-house leadership development programs, executive coaching, meeting facilitation, human resource consulting, and much more for organizations across a wide range of industries, including the government.

Industry Recognized: Preferred or sole-source provider for Fortune 500 companies, hospitals, universities, nonprofits, and federal/state government agencies.

High Client Satisfaction: 100% of our classes rate good-to-excellent, 98% client retention, 85% of business from client referrals.

Top-tier Instructors: With advanced degrees, extensive ISD and platform skills training, 15-30 years of work and teaching experience, and awards/honors. They are engaging and dynamic presenters who earn excellent participant evaluations, class after class.

Customized, Practical Courses: Each class is customized to your industry, company, and culture. Collaborate with the instructor to design a course focused on your own mission critical needs (including Action Learning Programs). Take a class onsite or, in some cases, on the Web.

Buy Coach, Travel First Class: Using technology to drive down our operating costs, we offer top-tier instructors and tailored courses at 30% below market.

Knowledge That Can Power *Your* Organization: Benefit from our two decades of experience with diverse business processes and work cultures, knowledge of industry best practices, and sound advice.

Try Us before You Buy Us:

Discuss your training requirements with an actual instructor and receive a tailored course outline at no cost or obligation.



Comprehensive, 100 Course Soft-Skills Line-up

Including Our Exclusive Curricula On

Technology Management and Success Skills for the Age of Technology

- **Professional Development:** Empowerment, Positive Attitude, Time/Priority Management, Stress Management, Thriving on Change, Critical Thinking, Creativity, Problem Solving, Leading Up
- **Business Communications:** Effective Verbal and Written Communications, Writing Successful Proposals, Persuasive Presentations Workshop (with videotaped critique)
- **Technical Communications:** Technical Writing, SWOT Analysis, Writing Use Cases, Technical Proposal Writing, Technical Presentations Workshop (with videotaped critique)
- **Interpersonal and Teamwork:** Myers Briggs (MBTI), Team Play, Conflict Management, Conflict Mediation, Handling Difficult Behavior, Win-win Negotiation, Influencing Skills
- **Respectful Workplace:** Workplace Diversity, Workplace Harassment, Workplace Violence
- **Customer Service and Sales:** Internal and External Consulting, Selling, Internal and External Customer Service, Building a Customer Focused Organization
- **Soft Skills for the Technology Age:** Out-of-the-Box Thinking, Brainstorming, e-Communications and Social Media, Virtual Collaboration, Leading Virtual Teams, Technical Management
- **Management:** Supervision, Management, Project and Team Management, People in Projects, Meeting Leading, Delegation, Coaching, Managing Diversity, HR Performance Metrics
- **Leadership:** Strategic Analysis and Planning, Leadership Workshop (Basic, Intermediate, Advanced), Leading Change, Creating a Leading Up Culture, Managing and Leading Upward
- **Technical Management:** Comprehensive Project Management Workshop and Simulation, Project Conflict Resolution, Delivery Performance Improvement, Quality Management, Controlling Project Risk, Cost Reduction, Do's and Don'ts of Technical Management, Engineering Economics, Software Project Management, Systems Management, Manuf. Leadership, Offshore Supplier Mgt.
- **Careers in Transition:** Marketing Your Skills in a Behavioral Interview, Transitioning Careers
- **Also Consulting Services to Complement Our Soft Skills Courses:** Coaching and Executive Coaching, In-house Leadership Development Programs, Conflict Mediation, Meeting Facilitation, Human Performance Improvement Study, Training /e-Learning and Documentation Development



Unmatched Expertise: Eogogics Inc is led by KK Arora, formerly Vice President, Human Capital Management, LCC International, Inc. An award winning teacher and author with 15+ years of executive experience, he leads a team of accomplished professionals who rank at the top of their chosen fields and have earned many distinctions including awards and honors. Our five-person leadership team together offers 166 years of training experience (including 53 years in soft skills training) and 111 years of consulting experience (including 42 years in soft skills consulting). Our soft-skills practice manager has a master's in ISD and 25+ years of experience in developing and delivering highly job-specific and engaging courses and action learning workshops, executive coaching, and human capital management consulting.



Eogogics Inc is a Virginia corporation established in 2005. Located in Washington, DC, it serves clients worldwide.